

# iFA

A division of ClientLife

## CARBON COPY

### BONUS

The Carbon Copy Bonus is made up of two different parts:

**BASE BONUS** 01

**MATCHING BONUS** 02

### This is how it works:

#### 1. BASE BONUS

When you introduce 2 or more new paid Key Appointments on Level 1 with an active DebiCheck mandate, in the same earnings period, you will receive a once-off bonus payment. The bonus amount will be determined by the band your new introductions fall into.



#### 2. MATCHING BONUS

In addition to the Base Bonus payment, you have the potential to earn a Matching Bonus. To qualify for the Matching Bonus, you need to match the previous months performance (that is either Band 1, 2 or 3). This bonus is only earned if you maintain or increase the band that you qualified for in the previous month.

	Number of new paid Key Appointments	BASE BONUS amount per new paid Key Appointment	MATCHING BONUS amount per new paid Key Appointment
Band 1	2-4	R75	R75
Band 2	5-9	R125	R125
Band 3	10+	R150	R150




**Qualification Period: Payment dates 20 March 2024 to 20 February 2025.**

# Get MORE than expected!

Let's take a look at the Carbon Copy Bonus in practice:

Previous Month	Current Month	Total Bonus
4 New Paid Key Appointments with an active DebiCheck mandate	4 New Paid Key Appointments Base Bonus <b>R75 each = R300</b> <b>PLUS Matching Bonus</b> <b>R75 each = R300</b>	R600 STAY IN Band 1 SAME KEY APPOINTMENTS
4 New Paid Key Appointments with an active DebiCheck mandate	9 New Paid Key Appointments Base Bonus <b>R125 each = R1,125</b> <b>PLUS Matching Bonus</b> <b>R125 each = R1,125</b>	R2,250 INCREASE TO Band 2 INCREASE IN KEY APPOINTMENTS
6 New Paid Key Appointments with an active DebiCheck mandate	5 New Paid Key Appointments Base Bonus <b>R125 each = R625</b> <b>PLUS Matching Bonus</b> <b>R125 each = R625</b>	R1,250 STAY IN Band 2 DECREASE IN KEY APPOINTMENTS
5 New Paid Key Appointments with an active DebiCheck mandate	4 New Paid Key Appointments Base Bonus <b>R75 each = R300</b> <b>NO Matching Bonus due to decrease in band from the previous month</b>	R300 DECREASE TO Band 1 DECREASE IN KEY APPOINTMENTS

## Bonus Rules:

-  In order to earn your first Matching Bonus you must have earned at least a base bonus in the previous month.
-  Your starting point for payment date 20 March 2024, will be based on paid new business introduced on Level 1 at payment date 20 February 2024.
-  New Key Appointments must be 26 years and older for you to qualify for the Carbon Copy Bonus on those introductions.

T's and C's Apply.